

More Families Moving to The Ramble

In an economy where all news related to the real estate market tends to be gloomy, The Ramble Biltmore Forest had one of its best months -- adding five more families in the month of June! What drives this result in this economy? One answer is certainly the sense of community found at The Ramble, perhaps most evident during the summer concert series. The season began with a well-attended concert featuring Edwin McCain followed by an event where all bands had connections to The Ramble.

Another factor driving sales is location and amenities. The old axiom of "location, location, location" certainly applies here; but there is something extra at The Ramble. "People can feel the difference when they are in an established community," notes Tom Williamson, vice president of community development for Biltmore Farms. "Whether one buys a Featured Builder Home or one of our home sites to build upon, all benefit from knowing that amenities are in place and that this is a community with its own character." Complete seclusion marries with proximity to the offerings of the city. The Ramble is only six miles from downtown Asheville and Mission Hospital, close to great private and public schools, and boasts Biltmore Park Town Square, as a neighbor to the south, but one would never know when sitting in the seclusion of your residence in The Ramble.

More than simply a great location, Jenny Knight, Ramble Community Consultant for Beverly Hanks, feels that another driving factor behind the recent rise in sales is that buyers do not feel risk when buying in The Ramble. "It is so well situated and established, it's easy to see the value." With lots ranging from \$80,000 to \$1.9 million, and homes from the \$700s to \$2.3 million there truly is something for everyone. Families see value in being close to private schools and in a good school district, while older couples value all of the amenities and carefree lifestyle. Such a wide mix of owners makes the community concerts great fun to attend, as they offer a bit of everything from young children playing to older couples relaxing and toasting the day!

In fact, the sense of community is strengthened and maintained by Biltmore Farms commitment to stewardship. Both of the Biltmore Farms communities, The Ramble and Biltmore Lake, have special charitable funds administered by The Community Foundation of Western North Carolina. Through a grant process administered by the Community Foundation, the charitable funds for Biltmore Farms Communities have made over \$230,000 in grant funds available to support



The Ramble's Longmeadow Park.

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education, economic development, healthcare and other projects in the community.

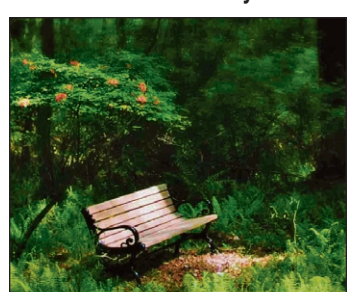
There are two more concerts this summer; Chairman of the Board on August 21 and Kat Williams on September 18. Both begin around 7 p.m., but people are encouraged to arrive early to enjoy the experience and picnic and soak in the

setting at Longmeadow Park. The concerts provide a great opportunity to truly experience this vibrant, picturesque community.

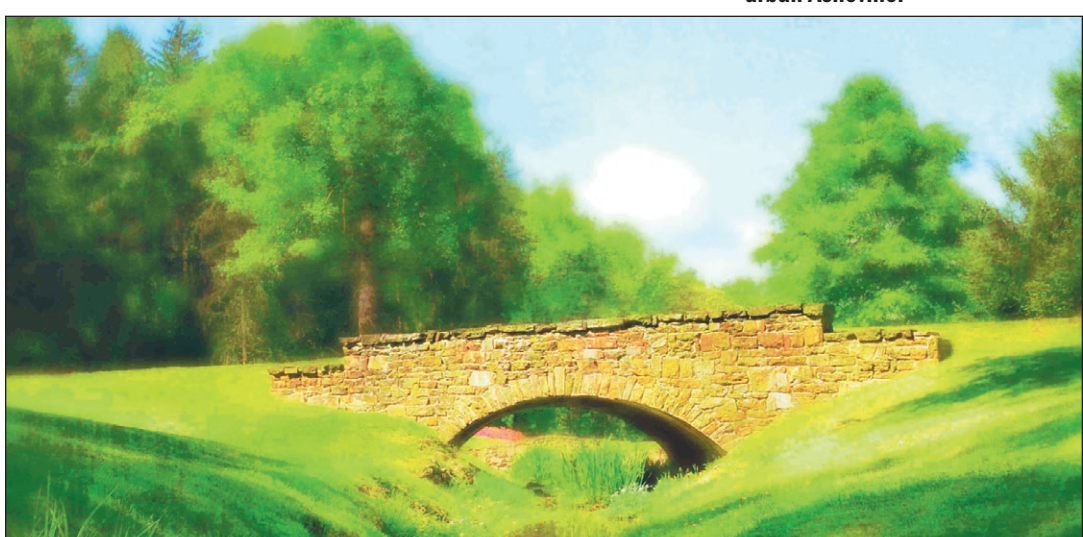
The Ramble is marketed exclusively by Beverly Hanks and Associates. For information on touring the community or the summer concert series, visit TheRamble.com or call Jenny Knight at 828-274-1336.



Edwin McCain plays to a lively crowd during The Ramble Summer Concert in June of this year.



An idyllic forest escape cradled by urban Asheville.



Dingle Creek Bridge.